

You must first qualify as a Brand Representative to begin earning Success Points. After qualifying as a Brand Representative, you can speak with our Brand Representative Support team for more individualized assistance in meeting the targets below.

You may qualify for a Success Trip by accumulating Success Points and achieving the minimum title required during the six-month trip qualification period: January-June or July-December. You can earn Success Points (SP) each month during the qualification period.

Success Points are linked to your sales volume and the sales volume of your sales team. This means that Success Points may be earned as you (1) share the product with others, and (2) build your consumer group and teach, train, develop, and mentor other sales leaders in your sales organization.

## Three ways to earn Success Points

**1. Volume Success Points** – Earn 1 Point for each Building Block in your Group.

**2. Leadership Success Points** – Leadership Points are based on the PIN Titles of your G1 Brand Representative(s)\* with at least 4 Building Blocks (2,000 GSV), who also meet the minimum Total Organization Volume requirement.

G1 Brand Representative Title	TOV	Success Points
Brand Representative	2,000	4
Gold Partner	4,000	8
Lapis Partner	6,000	12
Ruby Partner	10,000	20
Emerald Director	14,000	28
Diamond Director	18,000	36
Blue Diamond Director	26,000	52

\* Any first-generation Brand Representative that uses Flex Blocks during the qualification will not contribute toward Leadership Success Points during that month since they did not meet the 4 Building Block requirement. However, if they are a Leadership Team the Leadership Team bonus points may still be awarded (as shown below).

**3. Leadership Team Bonus Points** - Earn Leadership Team bonus points when your G1 Brand Representatives meet their Leadership Team Sales Volume requirements during a calendar month.

Leadership Team Volume	10,000 LTSV	20,000 LTSV	30,000 LTSV	40,000 LTSV
Leadership Team Bonus Points	2	4	6	8

## Success Point Targets and Minimum Title Required to Attend

TRIP	MINIMUM TITLE	SUCCESS POINT TARGET
Success Trip I	Brand Representative	100

<b>Success Trip II</b>	<b>Brand Representative</b>	<b>150</b>
<b>Success Trip III</b>	<b>Ruby Partner</b>	<b>200</b>
<b>Success Trip IV</b>	<b>Ruby Partner</b>	<b>250</b>
<b>Success Trip V**</b>	<b>Ruby Partner</b>	<b>*100</b>

\*\* Each time you attend a Success Trip, your target will increase. Every time you reach the new target during a qualification period, you can earn another Success Trip. There is no limit to the number of trips you can earn (only one trip may be earned during each qualification period). Keep growing your business and keep attending!

† The minimum Title required for each trip must be met by the final month of qualification. Qualifiers must reach the Paid As Title by June or December depending on trip cycle.

Please review the **terms and conditions** for more details regarding the Success Trips and the rules of participation.

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